

ESSEX COUNTY, MA & CANADA

1,450 people are employed at the 47 Canadian-owned businesses operating in Essex County, and an additional 2,900 jobs depend on goods and services exports to Canada

Essex County exports \$517 million in goods to Canada annually

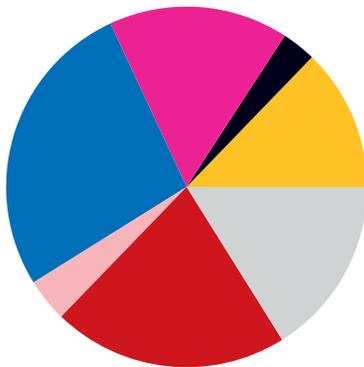
Top Essex County goods exports to Canada

■ Aerospace Products & Parts.....	\$99 million
■ Medical Equipment & Supplies.....	\$53 million
■ Navigational & Meas. Instruments.....	\$37 million
■ Basic Chemicals.....	\$30 million
■ Pharmaceuticals & Medicines.....	\$24 million

Essex County exports \$134 million in services to Canada annually

Top Essex County services exports to Canada

Travel (including for education).....	\$48 million
Business services.....	\$41 million
Charges for the use of intellectual property..	\$23 million
Financial services.....	\$17 million
Telecommunications, computer & information services	\$3 million



Essex County goods exports to Canada by industry

■ Agriculture.....	13%.....	\$66 million
■ Apparel & textiles.....	3%.....	\$14 million
■ Chemicals.....	16%.....	\$85 million
■ Equipment & machinery.....	27%.....	\$141 million
■ Minerals & metals.....	4%.....	\$18 million
■ Transportation.....	21%.....	\$107 million
■ Other.....	16%.....	\$83 million

Essex County exports to Canada

2024.....	\$517 million
2023.....	\$693 million
2023.....	\$693 million
2021.....	\$650 million
2020.....	\$570 million
2019.....	\$707 million
2018.....	\$690 million
2017.....	\$710 million

Top Canadian-owned businesses operating in Essex County

- BGIS Global Integrated Solutions US
- Picis Clinical Solutions
- Paradigm Precision Holdings
- Whitcraft
- Magellan Aerospace
- Allied Universal
- TD Bank NA
- TGI Fridays
- TLC Vision
- FTG Circuits

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.