CANADA OUNITED STATES

SALINE COUNTY, KS & CANADA

50 people are employed at the 3 Canadian-owned businesses operating in Saline County, and an additional 450 jobs depend on goods and services exports to Canada

Saline County exports \$95 million in goods to Canada annually

Top Saline County goods exports to Canada

Electrical Equipment & Components	\$25 million
Ag. & Construction Machinery	\$24 million
Motor Vehicles	\$8 million
Communications Equipment	\$4 million
Basic Chemicals	\$3 million

Saline County exports \$5 million in services to Canada annually

Top Saline County services exports to Canada

Travel (including for eduction)	\$2 million
Business services	\$2 million
Charges for the use of intellectual property	.\$542,000
Maintenance & repair services	\$430,000
Financial services	\$159,000



Saline County goods exports to Canada by industry

Chemicals		\$4 million
Equipment & machinery	74%	\$71 million
Minerals & metals	7%	\$7 million
Transportation	12%	\$11 million
Other		\$3 million

Saline County exports to Canada

2024	\$95 million
2023	\$103 million
2023	\$103 million
2021	\$83 million
2020	\$69 million
2019	\$87 million
2018	\$100 million
2017	\$95 million

Top Canadian-owned businesses operating in Saline County

- Waste Connections
- NGL Energy Partners
- Birthright

March 2025

Sources: Trade Partnership Worldwide: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. Dun & Bradstreet: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.