

POLK COUNTY, IA & CANADA

700 people are employed at the 29 Canadian-owned businesses operating in Polk County, and an additional 1,350 jobs depend on goods and services exports to Canada

Polk County exports \$160 million in goods to Canada annually

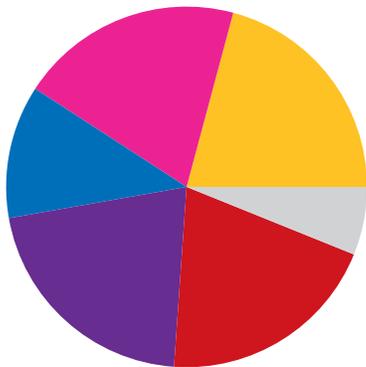
Top Polk County goods exports to Canada

■ Rubber Products.....	\$32 million
■ Aerospace Products & Parts.....	\$22 million
■ Pesticides & Fertilizers.....	\$11 million
■ Preserves & Specialty Foods.....	\$11 million
■ Ag. & Construction Machinery.....	\$9 million

Polk County exports \$138 million in services to Canada annually

Top Polk County services exports to Canada

Insurance services.....	\$65 million
Financial services.....	\$31 million
Business services.....	\$18 million
Travel (including for education).....	\$14 million
Charges for the use of intellectual property....	\$7 million



Polk County goods exports to Canada by industry

■ Agriculture.....	21%.....	\$34 million
■ Chemicals.....	20%.....	\$32 million
■ Equipment & machinery.....	12%.....	\$19 million
■ Plastics & rubbers.....	21%.....	\$33 million
■ Transportation.....	20%.....	\$32 million
■ Other.....	6%.....	\$10 million

Polk County exports to Canada

2024.....	\$160 million
2023.....	\$323 million
2023.....	\$323 million
2021.....	\$258 million
2020.....	\$221 million
2019.....	\$243 million
2018.....	\$229 million
2017.....	\$219 million

Top Canadian-owned businesses operating in Polk County

- Car Wash Partners
- BMO Harris Bank
- Waste Connections
- TForce
- Clarios
- Prairie Engineering
- ITC Holdings
- Famous Dave's
- Stantec
- Allied Universal

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.