

# JOHNSON COUNTY, IA & CANADA

650 jobs depend on goods and services exports to Canada

Johnson County  
**exports \$197 million**  
 in goods to Canada annually

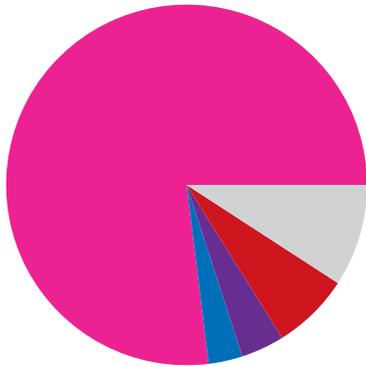
## Top Johnson County goods exports to Canada

|                                    |              |
|------------------------------------|--------------|
| ■ Basic Chemicals.....             | \$99 million |
| ■ Pesticides & Fertilizers.....    | \$31 million |
| ■ Motor Vehicles.....              | \$10 million |
| ■ Plastics Products.....           | \$7 million  |
| ■ Pharmaceuticals & Medicines..... | \$5 million  |

Johnson County  
**exports \$15 million**  
 in services to Canada annually

## Top Johnson County services exports to Canada

|                                                  |             |
|--------------------------------------------------|-------------|
| Travel (including for education).....            | \$7 million |
| Charges for the use of intellectual property.... | \$3 million |
| Financial services.....                          | \$2 million |
| Insurance services.....                          | \$2 million |
| Business services.....                           | \$1 million |



### Johnson County goods exports to Canada by industry

|                              |          |               |
|------------------------------|----------|---------------|
| ■ Chemicals.....             | 77%..... | \$151 million |
| ■ Equipment & machinery..... | 3%.....  | \$6 million   |
| ■ Plastics & rubbers.....    | 4%.....  | \$7 million   |
| ■ Transportation.....        | 7%.....  | \$14 million  |
| ■ Other.....                 | 9%.....  | \$18 million  |

## Johnson County exports to Canada

|           |               |
|-----------|---------------|
| 2024..... | \$197 million |
| 2023..... | \$233 million |
| 2023..... | \$233 million |
| 2021..... | \$150 million |
| 2020..... | \$125 million |
| 2019..... | \$142 million |
| 2018..... | \$130 million |
| 2017..... | \$137 million |

## Top Canadian-owned businesses operating in Johnson County

- ITC Holdings
- RBC

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.