

DUBUQUE COUNTY, IA & CANADA

100 people are employed at the 10 Canadian-owned businesses operating in Dubuque County, and an additional 1,000 jobs depend on goods and services exports to Canada

Dubuque County exports **\$189 million** in goods to Canada annually

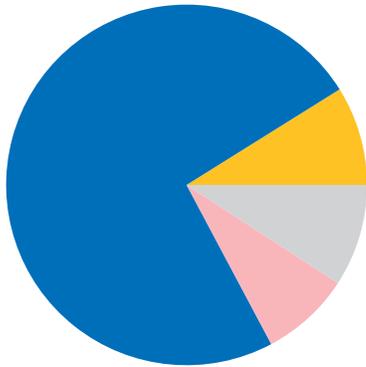
Top Dubuque County goods exports to Canada

■ Ag. & Construction Machinery.....	\$103 million
■ HVAC & Refrigeration Equipment.....	\$8 million
■ Sugar & Confectionery Products.....	\$6 million
■ Medical Equipment & Supplies.....	\$6 million
■ Bakery & Tortilla Products.....	\$5 million

Dubuque County exports **\$17 million** in services to Canada annually

Top Dubuque County services exports to Canada

Insurance services.....	\$6 million
Travel (including for education).....	\$4 million
Financial services.....	\$4 million
Business services.....	\$1 million
Charges for the use of intellectual property....	\$1 million



Dubuque County goods exports to Canada by industry

■ Agriculture.....	9%.....	\$17 million
■ Equipment & machinery.....	74%.....	\$140 million
■ Minerals & metals.....	8%.....	\$14 million
■ Other.....	9%.....	\$17 million

Dubuque County exports to Canada

2024.....	\$189 million
2023.....	\$247 million
2023.....	\$247 million
2021.....	\$183 million
2020.....	\$143 million
2019.....	\$168 million
2018.....	\$209 million
2017.....	\$191 million

Top Canadian-owned businesses operating in Dubuque County

- Hines & Associates
- SMG Holdings
- Birthright
- Pbs Systems
- Nutrien Ag Solutions
- Papa Murphys
- Franchise Management Investors
- Illinois Central Railroad

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.