

SAN MATEO COUNTY, CA & CANADA

1,050 people are employed at the 35 Canadian-owned businesses operating in San Mateo County, and an additional 3,700 jobs depend on goods and services exports to Canada

San Mateo County exports \$230 million in goods to Canada annually

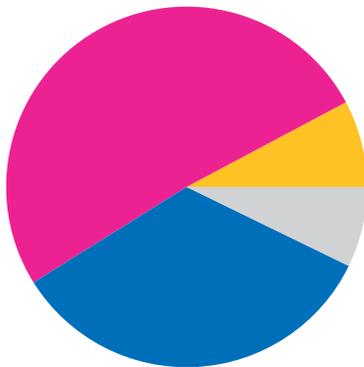
Top San Mateo County goods exports to Canada

■ Pharmaceuticals & Medicines.....	\$113 million
■ Computer Equipment.....	\$42 million
■ Sugar & Confectionery Products.....	\$13 million
■ Navigational & Meas. Instruments.....	\$11 million
■ Electrical Equipment.....	\$10 million

San Mateo County exports \$636 million in services to Canada annually

Top San Mateo County services exports to Canada

Telecommunications, computer & information services	\$222 million
Charges for the use of intellectual property	\$206 million
Financial services.....	\$80 million
Business services.....	\$46 million
Transport.....	\$44 million



San Mateo County goods exports to Canada by industry

■ Agriculture.....	8%.....	\$17 million
■ Chemicals.....	51%.....	\$118 million
■ Equipment & machinery.....	34%.....	\$79 million
■ Other.....	7%.....	\$16 million

San Mateo County exports to Canada

2024.....	\$230 million
2023.....	\$848 million
2023.....	\$848 million
2021.....	\$692 million
2020.....	\$646 million
2019.....	\$857 million
2018.....	\$863 million
2017.....	\$874 million

Top Canadian-owned businesses operating in San Mateo County

- Save Mart Supermarkets
- OpenText
- BMO Harris Bank
- City National Bank
- Actuate
- Four Seasons Hotels
- Webroot
- Bridgescale Partners LP
- Drivewyze
- AtkinsRéalis

March 2025

Sources: **Trade Partnership Worldwide**: Goods exports (2024 data, 2/2025 release), services exports (2023 data, 12/2024 release) and jobs, calculated figures, based on U.S. Census Bureau and U.S. Bureau of Economic Analysis data at state and national levels. **Dun & Bradstreet**: Canadian-owned businesses (2/2025 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, D.C.